

# BMW Group



## Vehicle Sales BMW of North America, LLC, December 2015

	Dec. 2015	Dec. 2014	%	YTD Dec. 2015	YTD Dec. 2014	%
i3	1,422	1,013	40.4%	11,024	6,092	81.0%
i8	656	158	315.2%	2,265	555	308.1%
1/2 Series	2,143	724	196.0%	13,020	7,345	77.3%
3 Series	5,262	13,339	-60.6%	94,527	100,790	-6.2%
4 Series	5,601	5,859	-4.4%	46,082	41,442	11.2%
5 Series	2,985	5,517	-45.9%	44,162	52,704	-16.2%
6 Series	1,461	890	64.2%	8,146	8,647	-5.8%
7 Series	1,266	1,096	15.5%	9,292	9,744	-4.6%
Z4	253	168	50.6%	1,829	2,151	-15.0%
X1	1,769	2,591	-31.7%	14,420	22,808	-36.8%
<b>BMW passenger cars</b>	<b>22,818</b>	<b>31,355</b>	<b>-27.2%</b>	<b>244,767</b>	<b>252,278</b>	<b>-3.0%</b>
X3	3,126	2,795	11.8%	31,924	33,824	-5.6%
X4	884	820	7.8%	6,429	2,709	137.3%
X5	6,250	6,098	2.5%	54,997	47,031	16.9%
X6	1,547	458	237.8%	7,906	3,896	102.9%
<b>BMW light trucks</b>	<b>11,807</b>	<b>10,171</b>	<b>16.1%</b>	<b>101,256</b>	<b>87,460</b>	<b>15.8%</b>
<b>BMW brand</b>	<b>34,625</b>	<b>41,526</b>	<b>-16.6%</b>	<b>346,023</b>	<b>339,738</b>	<b>1.8%</b>
Cooper /S Hardtop 2 Door	956	3,063	-68.8%	19,778	21,495	-8.0%
Cooper /S Hardtop 4 Door	1,247	1,113	12.0%	15,189	1,348	1026.8%
Cooper /S Convertible	147	219	-32.9%	3,098	3,536	-12.4%
Cooper /S Clubman	464	4	11500.0%	492	2,613	-81.2%
Coupe	5	51	-90.2%	460	956	-51.9%
Roadster	4	95	-95.8%	1,103	1,437	-23.2%
Countryman	2,148	1,941	10.7%	16,686	22,645	-26.3%
Paceman	38	129	-70.5%	1,708	2,082	-18.0%
<b>MINI brand</b>	<b>5,009</b>	<b>6,615</b>	<b>-24.3%</b>	<b>58,514</b>	<b>56,112</b>	<b>4.3%</b>
<b>TOTAL BMW of North America, LLC</b>	<b>39,634</b>	<b>48,141</b>	<b>-17.7%</b>	<b>404,537</b>	<b>395,850</b>	<b>2.2%</b>